



MD ENERGY ADVISORS



FURNITURE CO.



McCORMICK & TAYLOR

WorkShop Development

Energy Problem

Baltimore-based WorkShop Development focuses on value-add commercial real estate development, including retail, industrial, office and adaptive re-use developments. WorkShop needed an energy advisor who was going to teach them about energy procurement and deliver unbiased options.

Our Solution

MD Energy Advisors educated WorkShop Development on the merits of the BGE Smart Energy Program and procured for them an electricity contract saving more than **\$20,000** on energy expenses. In addition, WorkShop is able to bring down future capital project costs and increase ROI by leveraging the BGE rebate program.

“Like many building owners, we pass energy costs through to our tenants. And, we want to keep them happy. Having MD Energy Advisors as a tenant that is not only an expert in this area but also looking out for everyone’s best interests was a win-win for us all.”



Doug Schmidt

PRINCIPAL

WORKSHOP DEVELOPMENT

MD Energy Advisors makes energy choices simple.

For more information, visit www.mdenergyadvisors.com.

To talk to an energy advisor, call us at **888.826.1316**.